

DEVELOPMENTS

THE MISSISSIPPI ECONOMIC DEVELOPMENT COUNCIL NEWSLETTER



www.medc.ms

WINTER 2011

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Mississippi Dev. Authority, Jackson

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N. MS Industrial Dev. Association, West Point

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Community Development Foundation, Tupelo

CEDA - Blake Wallace
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Communications - Elizabeth Stanga
Mississippi Development Authority, Jackson

Conferences - Tom Troxler
RankinFirst Economic Dev. Authority, Brandon

Legislative - David Rumbarger
Community Development Foundation, Tupelo

Membership - Elizabeth Taylor
Mississippi Development Authority, Jackson

Scholarships - Joy Foy
Mississippi Development Authority, Jackson

Staff:

Executive Director and COO - Carol Hardwick
Manager, Member Services/Admin. - Chris Hinton

Let The Race Begin Or End... No Wait... It's A Marathon!!!



Tom Troxler

Does it seem like you do not always know if you are starting, finishing, or just pushing through when you are working on a project? Or, maybe, you think you have finished and WON, but then, WAIT...another mile (or two) has been added to the race.

It happens all too often in our economic and community development marathon. It keeps

Economic Development Headlines

Congratulations to all involved with these successful projects. Read more about them at www.medc.ms.

Grenada - Advanced Distributor Products has announced that it will expand its evaporator coil factory in Grenada to accommodate a new fabrication process, which will create 26 new jobs.

West Point - Navistar Defense has started hiring 120 workers at its plant in West Point, Miss. The company announced this week that it had received a \$253 million contract from the U.S. Marine Corps Systems Command to build 250 International MaxxPro Recovery vehicles.

Pontotoc - Officials from Delta Furniture Company, manufacturer of upholstered living room furniture, have announced the company is expanding its operations in Pontotoc, Miss., to accommodate an increase in production. Through this expansion, the company will create at least 50 new full-time jobs and invest more than \$590,000 over the next three years.

Winona - Anel Corporation, supplier of steel fabrications and hydraulic and fuel tanks, will expand its operations in Carroll County. The project will create 20 new jobs.

(continued on page 2)

going, and so must we, if we are going to be successful.

Your Winter Conference is geared to help us all to not only survive the race but to WIN! From the beginning with our legislators and Marshall Ramsey, to the finish with Gray Swoope, your Winter Conference is full of ideas, connections, laughs and fellowship. You will not want to miss this opportunity to learn, live, and keep "racing". Remember, it is a marathon and MEDC members will be "leading the pack"!

SEE YOU IN FEBRUARY !!!

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Calendar of Events

MEDC Welcomes New Members:

Vickie Ausmer

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Hattiesburg, MS

David Bell

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Hattiesburg, MS

Jason Brookins

Executive Director
Jackson Redevelopment Authority
Jackson, MS

Alexis Brown

MEDC Honorary Life Member
Madison, MS

Patrick Brown

Deputy Director
National Center for Physical Acoustics
University of Mississippi
University, MS

Ashley Cangelosi

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Hattiesburg, MS

Tim T. Climer

Community Development Coordinator
North Central Planning & Development District
Winona, MS

Ora D. Cox

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Louise, MS

Mary Ealey

Manager/Fiscal Officer
Jackson Redevelopment Authority
Jackson, MS

Andy Ellis

Project Coordinator
Development Department
Delta Council
Stoneville, MS

Jennifer G. Gregory

Vice President of Tourism Development &
Main Street Manager
Greater Starkville Development Partnership
Starkville, MS

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President's Notes



Christy Knapp
MEDC President

Happy New Year, Everyone!

I hope you all enjoyed a safe and peaceful holiday season and are now ready to embark on a New Year filled with hope and prosperity. The membership of MEDC has much to look forward to this year. Tom Troxler and

his planning committee have lined up a great Winter Conference that will help all our ED and Chamber professionals stay on top of their game and provide opportunities to meet with our economic and community development partners and counterparts.

Please also utilize this time to connect with your legislators and meet them at the Legislative Breakfast scheduled for the first day of the conference. Last year's breakfast was a resounding success, and we look forward to another well-attended event this year.

You should have already received your conference registration brochure in the mail. Also, if you haven't done so already, please help us maintain the quality of our conference programming by signing on as a sponsor this year.

On behalf of the MEDC board of directors and staff, I wish you all a very Happy New Year and best wishes for a safe, peaceful and profitable 2011.

Warmest regards,
Christy

(Economic Development Headlines from page 1)



Oxford - Lafayette County will get 1,000 new jobs over the next five years when one of its largest employers relocates some of its out-of-state

operations to Mississippi. **Olin Corp.** announced that its Winchester rifle centerfire operations will move to Oxford from East Alton, Illinois.

Bay Springs - Hol-Mac Corporation will expand its operation in Bay Springs and create 35 new jobs. Hol-Mac is a supplier of steel fabrications, cylinders and tanks.

Jackson County - Signal International in Jackson County wants to hire at least 200 people over the next six months to join its team.

Starkville - With the infusion of \$30 million from a California-based clean technology company, Starkville's **SemiSouth Laboratories** plans to expand and bring more than 70 new jobs to the Golden Triangle.

Amory - Officials from **Madison House LLC**, a start-up upholstered furniture company, announced today that the company is locating manufacturing operations in Amory, Miss. The project will create a total of 85 jobs by the end of the company's second full year of operation. Twenty of those jobs are already in place.

Meridian - Peavey Electronics, manufacturer of musical equipment, gear and accessories, will be expanding its operations in Meridian to add a new line of guitars. The expansion will create approximately 25 new jobs with plans to eventually expand to as many as 100 new positions.

Wiggins - Enviva LP, a leading manufacturer of processed biomass fuel in the United States and Europe, announced today that it has acquired a controlling interest in Tomorrow's Energy, LLC and its Piney Woods pellet manufacturing facility in Wiggins, Mississippi. Enviva anticipates creating 22 new jobs at the facility and providing jobs for an additional 30 employees throughout its logging and forestry supply chain.

Columbia - Pioneer Aerospace, a designer and manufacturer of parachutes and other equipment, has announced a plant expansion in Columbia that will create 50 new jobs.

Clarksdale - Drumheller Packaging, Inc. is expanding its Clarksdale operation which will create 20 additional jobs over a three-year period.

Webster County - Sly Inc. officials say the company will expand its Webster County operations and create 33 new jobs.

Pearl - Officials from **The Scotts Miracle-Gro Company**, the lawn and garden products company, have announced the company is locating production operations in Pearl. The project represents a company investment of approximately \$17 million and will create 95 new jobs.

Baldwyn - Sleep Innovations will add to its existing production facility, creating a polyurethane foam manufacturing center of excellence. The project will result in the creation of approximately 40 new jobs and generate an additional \$30 million of annual revenue into the Tupelo / Lee County area and Baldwyn Community.

Jackson - Universal Health Care Group to create 60 – 75 jobs in the Greater Jackson region

Executive Director's Notes



Carol Hardwick
Executive Director & COO

It was my pleasure to speak at the quarterly staff meeting of the Mississippi Development Authority in October and express to them their importance to the members of MEDC. After getting the call to speak, I immediately got on the phone with MEDC members to get a sense of what to say to them. The appreciation and gratitude was apparent in each and every conversation. "They are my right hand," "the staff is always prepared," "they never refer me to other people; they go to other staff and then get back with me with a comprehensive answer," "they show appreciation for us and for what we are doing in our local

communities," "they are always ready to help." What a great working relationship we all have with MDA!

I also attended the Jackson County Economic Development Foundation's annual banquet and greatly enjoyed hearing from the officials of the company that develops the digital imaging equipment, used at airports and by the military around the world. It was nice to hear that soon they will have devices that will alleviate the use of the current controversial methods of screening and searching people.

It was also wonderful to see the newly remodeled Ritz Theater in West Point where the North Mississippi Industrial Development Authority held its annual banquet, to visit with all the MEDC members there and to hear from their industry leaders.

Thank you all for your invitations to participate in your events around the state.

MDA to Celebrate Diamond Anniversary

The Mississippi Development Authority (MDA) is turning 75! In 2011, MDA will be celebrating its 75th anniversary and its more than seven decades of helping to diversify the state's economy and create economic opportunities and prosperity for the residents of Mississippi.

To celebrate this significant milestone, MEDC will host a special reception on March 24, and MDA will host an open house on March 25. MDA would love to have its MEDC partners join in this joyous occasion.

The event will provide an opportunity for MEDC members to show their support and appreciation of MDA through sponsorships. If you are interested in receiving more information about the upcoming anniversary events, please contact Carol Hardwick at MEDC.

And if you know of former MDA employees or others who might be interested in participating, please help MDA spread the word. Reach out to them and ask them to contact 75thanniversary@mississippi.org to let the agency know of their interest. MDA will be sending more information about the upcoming events to those individuals who have expressed an interest in participating.

Stay tuned for more details regarding the 75th anniversary celebration in the New Year!

Meanwhile, test your knowledge of the history of MDA.

(Answers to MDA Trivia are on page 5)

1. What was the name of the legislation to promote economic development passed by the special session of the 1936 Mississippi Legislature?

- A. Mississippi Economic Development Act
- B. Mississippi Industrial Act
- C. Mississippi Manufacturing Act
- D. Mississippi Balancing Act

2. What was the name of the current MDA when it was established in 1936?

- A. Mississippi Agriculture and Industry Board
- B. Mississippi Department of Economic and Community Development
- C. Mississippi Industrial Commission
- D. Mississippi Development Board

3. Who was Governor when this agency was established?

- A. Paul B. Johnson
- B. Hugh White
- C. Cliff Finch
- D. Fielding Wright

4. In what year did MS, for the first time, have more people working in manufacturing than in agriculture?

- A. 1973
- B. 1949
- C. 1958
- D. 1966

5. What was the first company to receive "incentives" to locate a business in Mississippi?

- A. Nissan, Canton
- B. Chevron Oil Company, Pascagoula
- C. Reliance Manufacturing Company, Columbia
- D. Packard Electric, Clinton

New Members (continued)

Tray Hairston

Attorney
Balch & Bingham, LLP
Jackson, MS

James Hendrick

Inventor & Technology Advisor
Mississippi Small Business Development Center
University, MS

Joseph Johnson

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Hattiesburg, MS

Jamie Lee

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Hattiesburg, MS

Allison Matthews

Vice President, Membership & Community Development
Chamber of Commerce
Greater Starkville Development Partnership
Starkville, MS

Justin Nichols

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Byram, MS

Kenneth Normington

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Austin, TX

Emily Pickering

Director, Chambers of Commerce
Long Beach & Pass Christian
Mississippi Gulf Coast Chamber of Commerce
Gulfport, MS

Brittani Plaisance

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Hattiesburg, MS

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New Members (continued)

Sandy Powlett

Community Development Manager
Economic Development
Entergy Mississippi, Inc.
Jackson, MS

Willie Robinson

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Bolton, MS

Dexter J. Robinson

Realtor
Centralized Realty Professionals, LLC
Tougaloo, MS

Christie Sledge

Delta Workforce Coordinator
Workforce
Mississippi Development Authority
Stoneville, MS

Selena Swartzfager

President
Mississippi Council on Economic Education
Jackson, MS

Elizabeth Unland

Graduate Student
Dept. of Economic & Workforce Development
University of Southern Mississippi
Metairie, LA

MEDC Members on the Move!

Larry Jones

Executive Director
Delta Economic Development Center
Greenville, MS

Chandler Russ

Executive Director
Natchez, Inc.
Natchez, MS

William "Skip" Scaggs

Director
Existing Industry & Business Division
Mississippi Development Authority
Jackson, MS

Danielle Winningham

Manager, Business Development
East MS Business Development Corporation
Meridian, MS

Community And Economic Development Is A Marathon!

MEDC 2011 Winter Conference Schedule Hilton Hotel . Jackson, MS

Wednesday, - February 2

7:30 – 8:30 AM – Breakfast Honoring Legislature,
Old Capitol Inn, Jackson



Ramsey

"Mississippi – Captured in Cartoons"

Speaker: Marshall Ramsey,
Syndicated Cartoonist,
Clarion-Ledger, Jackson

Marshall Ramsey will show his favorite cartoons including new ones about 2010 current events. Ramsey is a two-time Pulitzer Finalist and is nationally syndicated by Creators Syndicate. He is proud to call Mississippi home, and we are proud to claim him.

2:00 – 4:00 PM – Federal Agency Round Tables,
Hilton Hotel, Jackson

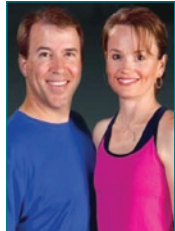
Representatives from federal agencies will each host a table. Attendees will change tables periodically (a la speed-dating).

Thursday - February 3

(special one-day chamber rate is offered to chamber members for Thursday)

7:00 – 8:00 AM – Networking Breakfast

8:00 AM – Early Riser's Program



Mark and Robin Simpson

"Marathon Makeover"

Speaker: Mark Simpson,
President and Co-Founder,
Marathon Makeover

Mark and his wife Robin set up teams to train for marathons and have started their own marathons in Mississippi. Simpson will tell about the economic impact of the marathons and the health benefits of the training.

8:45 AM –
2 Concurrent Sessions

Session Option 1



Scott Sklar

"Optimizing Energy Efficiency and Renewable Energy for Facilities, Mixed Use Developments, and Communities"

Speaker: Scott Sklar,
President, The Stella Group,
LTD, Washington, DC

Sklar will cover market and policy drivers in place now, a portfolio of commercial technologies and applications, benefits of portfolio analysis and

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community + economic
development
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registration
deadline:
JANUARY 21

deployment of a breadth of technologies, and guidelines including "do's and don'ts to make projects work. Q&A and sample technologies are part of this presentation.

Session Option 2



Ben Wolf

"Technology & Membership"

Speaker: Ben Wolf, IOM, VP,
Member Services,
Nashville Area Chamber
of Commerce

Explore the latest tools (many of which are free), tips, and tactics to help you drive more revenue, save time, and maintain your organization's relevancy in your community.

10:00 – 10:30 AM – Networking Break

10:30 AM–
2 Concurrent Sessions

Session Option 1

"Follow-the-Money and Blend-the-Money for Sustainable Development "

Speaker: Scott Sklar, President, The Stella Group,
LTD, Washington, DC

Learn about federal, state and local government and philanthropic resources, private sector options and pools of resources, how to blend or leverage dollars, and how to obviate other costs to make projects pencil out positive and affordable.

Session Option 2

“What’s Working Today in Membership Development & Retention”

Speaker: Ben Wolf, IOM, VP, Member Services, Nashville Area Chamber of Commerce

What are the “real” motivations for companies to invest in your chamber and stay for the long term? How can you impact their decisions to join and renew? Best practices from numerous chambers will be shared in this interactive session.

12:00 PM – Awards Luncheon



David Copenhaver

“Toyota Mississippi – From Marathon to Sprint”

Speaker: David Copenhaver, Vice President, Administration, Toyota Motor Manufacturing Mississippi, Inc., Blue Springs, MS

Presenter: Jimmy Heidel, MEDC Honorary Life Member



Brenda McClain

Combined Session

1:30 PM - Messaging Part I: “Creating the Buzz You Want by Shaping Your Message”

Speaker: Brenda McClain, McClain Communications, Nashville, TN

Learn how to think about the message you want to give the media, prospects, potential members, misinformed people and/or any other people you talk to. Six questions can help you shape what your subject really is and what emotion you want to evoke, and Brenda McClain’s “Message Tree” will help you give weight to each piece of your message.

2:45 – 3:15 – Networking Break

Combined Session

3:15 PM – Messaging Part II: “Creating the Buzz You Want by Delivering Your Message”

Speaker: Brenda McClain, McClain Communications, Nashville, TN

Learn how to bridge questions to offer your message without being reactive, scan for the “gift” in any statement or question anyone poses, especially in tough situations, and role play using these skills.

4:30 – 5:30 PM – Penthouse “Cool Down” Reception

SPONSOR: Entergy Mississippi

Friday - February 4

7:30 – 8:30 AM – Networking Breakfast

8:30 AM - “The ‘Skinny’ on Consultant Relationships”

Speaker: Gene Stinson, Executive Director, Southern Economic Development Council, Atlanta, GA

SEDC learned that some of the top site selectors receive up to 20 emails AN HOUR from communities. The economic developer’s relationship with site selection consultants can be career-making, or breaking. We asked some bold questions and got good answers that will help you better budget your time and money and make a positive impact.



Gray Swoope

9:15 AM – “The Economic Development Marathon”

Speaker: Gray Swoope, Executive Director, Mississippi Development Authority

It takes more than the ability to run to be able to win a marathon. Training, endurance, attitude, experience and strategy all come into play. Economic development shares these same factors when it comes to creating and sustaining success. Swoope will update members on the state’s efforts to win the economic development marathon and will discuss how communities, the state’s partners in the run, can team up and win the race. He will be joined by Mary Beth Wilkerson, MDA’s director of Tourism, who will introduce the state’s new tourism branding.

10:00 – MEDC Business Meeting

10:30 – Door Prizes / Adjourn.

Make your hotel reservations at the Hilton before January 4, 2011 and receive the MEDC room rate of \$109.

Call 1-888-263-0524 or check the MEDC website for online hotel reservations

Are you receiving the MEDC email of Mississippi Economic Development News each Monday?

If not, join MEDC and you will immediately begin receiving this valuable information, and you will be able to attend the 2011 Winter Conference in February at the discounted member rate.

www.medic.ms

Answers to MDA Trivia

Here are the answers to trivia questions from page 3:

- 1 – B
- 2 – C
- 3 – B
- 4 – D
- 5 – C

Read more about the history of MDA at www.medic.ms at MDA 75th Anniversary.

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Join the MEDC group on Linked In. Members can initiate and participate in discussion forums on this site. Chamber of commerce members can also join the special MEDC Chamber group.

Go to the MEDC website and click on the LinkedIn icon. Membership will be limited to MEDC members only.

Letter From Gray Swoope, Executive Director of the Mississippi Development Authority



Gray Swoope

We are closing in on the end of another year. This year has been another challenging one for us in the economic development profession. While economists are telling us that the recession

has officially ended, we are still feeling the effects in Mississippi.

The good news is that we have announced more new jobs and investment through the first three quarters of 2010 than we announced in all of 2009. We have also seen a 20 percent increase in project activity compared to last year. The types of economic development projects we have seen this year have been very different from last year, as well. With the passage of our clean energy manufacturing incentives during the 2010 regular legislative session, we have been positioned to compete on recruitment projects involving companies with cutting-edge technologies in this field. Also of note, 17 percent of prospective companies we've worked with this year, to date, have been foreign companies. We are seeing international companies reevaluate whether to continue exporting their products or to start producing them in North America as a result of the weak dollar.

We have also seen a significant number of existing businesses expand this year. Our Existing Industry and Business Division (EIB) has been busy working with a variety of companies to assist with these expansion projects, and we have seen expansions in industries ranging from aerospace to furniture to distribution. Many of these expansion projects came out of Priority One visits. In addition, EIB has rebranded its Industry Assistance Bureau as the Entrepreneur Center, to better reflect the in-depth assistance it provides to small and aspiring businesses, and has launched a 19-county pilot training initiative funded, in part, by an EDA grant. The new nine-month training program will provide entrepreneurs and small businesses with the in-depth

knowledge and skills needed to start and run a successful business.

As we prepare to start a new year, I encourage each of you, as our state's economic development professionals, to look at your current strategy and make sure it is the most relevant one given the current market place. We at MDA will invest time in the next few weeks to do exactly that.

In looking ahead, if we are going to continue to attract clean energy manufacturing businesses, then energy policy on a state and local level will need to be addressed. Governor Barbour has created the Mississippi Energy Policy Institute to recommend state policy changes and initiatives.

On another note, given the weak U.S. dollar, it is important to make sure our local strategy includes recommendations regarding export assistance for Mississippi businesses as part of the Priority One visits. There are many companies in our state that are doing quite well by exporting their products in markets around the globe. Our Global Business Division stands ready to assist in these efforts. As I mentioned before, many of the opportunities we are seeing today are global in nature, and we are seeing increased trade opportunities for Mississippi businesses in addition to an increase in Foreign Direct Investment (FDI) as more and more international companies have announced Mississippi locations. Of course, our Global Division staff will assist you in preparing for any specific project involving FDI, but it is always helpful to brush up on your knowledge of economic trends in countries like Germany, France and Japan. The Germans are known for leading-edge technology in clean energy and have been investing throughout the U.S. in this field. French companies in several sectors have expressed an interest in Mississippi locations, but if EADS is chosen as the contractor for the Air Force tanker project early next year, expect increased interest in the state by French aerospace companies. Japan has become Mississippi's largest FDI country, mainly through the automotive sector. We will continue to see steady

interest from Japanese companies in this sector in the months ahead.

We also must continue to look for ways to grow existing businesses and incubate new ones. MDA's Entrepreneur Center is a great starting place; the team there has over 100 years of collective experience with assisting start-ups and existing companies with new ideas and with solid advice regarding business plan and marketing plan development and other topics critical to building a prosperous business.

Lastly, I want to thank Chandler Russ for his service at MDA. Chandler is one of the best strategic-thinking economic developers I have worked with. EIB's current projects and the programs and services the division offers reflect his leadership. We will miss Chandler at MDA, but somehow it is comforting to know that Natchez, Inc. has a true professional at its helm who is adding to the economic development efforts of southwest Mississippi.

But with Chandler's departure, we will not miss a beat. Our EIB division has a great team of dedicated professionals working hard to make a difference every day, and we are thrilled that Skip Skaggs has joined our team and will lead the division's efforts. Skip will bring additional skills to MDA, and at the same time, he has that local experience which is so beneficial to the agency.

I can't help but think we are poised for a great year ahead. As always, it takes both Mississippi communities and the State to be successful. I look forward to working with you in 2011. Each day, I count it as a blessing to serve as the head of our state's lead economic development agency.

Gray Swoope
Executive Director
Mississippi Development Authority



Chamber Workshop Held In Petal

Chamber executives arrived in Petal for the MEDC Regional Chamber Workshop “SHOW ME THE MONEY – Creating \$\$\$ in Your Budget,” and were warmly welcomed by Deborah Reynolds, President of the Petal Chamber. They learned ways to use email to greatly benefit their chambers. “Sending effective email newsletters is vitally important to chambers of all sizes,” said Pamela Adams, Regional Area Director, Constant Contact, Atlanta, GA. She spent the morning telling how Constant Contact, free to chambers, can be used efficiently to grow their chambers and market their events.

Deborah shared her tips for generating non-dues revenue, and a panel told of grants available for community development.

Lively networking, good music and great food made the workshop not only informative, but also fun and inspiring. Photos are now on the MEDC website.

The next event for chamber members will be at the Winter Conference in Jackson. A one-day chamber rate of \$75 is being offered on Thursday, February 3, when the speakers will be Ben Wolf, Vice-President of Member Services of the Nashville Area Chamber and Brenda McClain on developing your message and communicating it concisely and effectively.



Thank you to the Chamber Workshop Sponsors



Member-to-Member Seminar



Swoope and Wade present “Cooperation”

Mississippi Development Authority Executive Director Gray Swoope and former Alabama Development Office Director Neal Wade made a joint appearance at the MEDC Member-to-Member Seminar in December to an overflowing crowd.

They discussed how Alabama and Mississippi have cooperated and competed over the past few years on projects that involved both states. One of the more captivating parts of their presentation was an inside look at trips they took together to European automakers. They also showed a video featuring Governor Haley Barbour and Governor Bob Riley that was used in a recruiting effort for a site on the Mississippi-Alabama line.



It was a fascinating inside look at international recruiting by the two states presented by two individuals who obviously have become good friends and enjoy working together.

MEDC Members Attend SEUS-Japan Conference

A delegation of 42 Mississippians attended the Southeast U.S./Japan Association (SEUS-Japan) annual conference which was held October 16-19, 2010, in Nashville, Tennessee. Created in 1976, SEUS-Japan was established to promote trade, investment, understanding and friendship between Japan and member states of the southeast U.S. The organization also provides the opportunity for

member states to market the fastest growing region of the U.S. to potential partners throughout Japan.

SEUS-Japan has a Japanese counterpart, the Japan-U.S. Southeast Association. The Japanese organization’s membership includes Japan’s top business leaders and government officials. An annual conference between the two associations is held on a rotational basis in Japan and the southeastern U.S. In 2012, Mississippi will host SEUS-Japan.





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THE MISSISSIPPI ECONOMIC DEVELOPMENT COUNCIL NEWSLETTER

Calendar of Events

- February 2 – 4** **2011 MEDC Winter Conference**
“Community and Economic Development is a Marathon”
Hilton Hotel, Jackson, MS

- March 20 – 26 MDA Central America Business Development Mission
 Costa Rica and Panama

- March 24** **MEDC hosts MDA 75th Anniversary Reception**

- March 25 MDA 75th Anniversary Open House
 Woolfolk Building, Jackson


- July 13 – 15** **2011 MEDC Summer Conference**
IP Resort, Biloxi, MS


2011 Happy New Year

2011 winter conference feb 2-4
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community + economic
development
IS CR
MARATHON

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registration
deadline:
JANUARY 21

For more information on these and other events go to www.medic.ms